

## A coherent system for reducing costs and increasing income

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## **Description of the innovation**







Innovations are numerous and holistic. A no-till system has been adopted on arable land twenty years ago, cover crops are now sown between each main crop and FYM compost used for increasing soil organic matter content. A rotational grazing system (one-day per plot) has been recently implemented on permanent grassland after over-sowing of white clover. Inorganic N fertilization has been abandoned on grasslands. Temporary grasslands replaced green maize cropping and soybean feed purchase. They are based on grass/legume mixtures for making hay. Hay drying is finished in barn; its quality is very high. Grass silage is not used anymore. Grazed grass and hay are only complemented by feed produced on the farm: cereals and cereal/pea mixture.



Holstein Friesian cows are progressively bred with Normande bulls for creating a pure Normande herd by in-breeding for a higher green forage intake and better cheese aptitude. The free-stall cow barn is bedded by a suspended straw shredder. Cows are milked by a milking robot. Milk is processed into hard cheese and sold locally in the new farm shop.



Working conditions, **Economic results, Contacts** with consumers

Low product prices and high input prices induced a willingness to change. Forage self-sufficiency has been implemented for economic reasons but also for improving dairy cow health. Milk quality was improved for producing a quality different from industrial products. The strategy consists in coming back to the essence of the ancient system: use of local resources and insertion of farmers into local communities. The industrial system worked for a while but because of economic crises, the return to the ancient model combined with new techniques and knowledge (milking robot, machinery, no-till system,...) is considered as necessary.



**ENVIRONMENT** 

Soil type: Loam

**Climate: Temperate oceanic** 

Altitude: 50 m asl

Slope: 3%

**GRASSLAND MANAGEMENT** 

**Grazing: Yes** 

**Grazing management type: Rotational** 

grazing (one day per plot)

Barn hay drying

Hay produced on temporary grasslands in

a 4-cut per year cutting regime



**STRUCTURE** 

**Annual Work Unit: 3** 

Agricultural Area: 100 ha UAA

Permanent grassland area: 18 ha

Temporary grassland area: 27 ha

Annual crop area: 55 ha

**Breed: Holstein Friesian progressively** 

crossed with 'Normande' breed.

Stocking rate: 2.2 LU per ha of grassland

area

**ANIMAL PERFORMANCE** 

Dairy production: 6,500 l/cow\*year but milk quality is at least as important as

yield for making cheese

## WHY IT IS WORKING?

The system is working because it is coherent and innovations make sense. It is a natural approach based on the respect of nature (plant, animals, people).