CONTEXT PROFILE





FARMER Renke Westermann



INNOVATION Diversification: Multi-pillar system



MAIN DOMAIN OF THE INNOVATION Improvement of marketing



AGROCLIMATIC AREA Atlantic central



CLIMATE Moderate rainfall



SOIL TYPE Gley



MANAGEMENT Pasture beef



TECHNICAL











FINANCE/INVESTMENT Low

MARKET Local-rural

SOCIAL Full-time farmer



CONTEXT PROFILE GERMANY

Case Study: DE_02	Agroclimatic Zone								
Item (Key Innovation Elements)	Alpine	Atlantic Central	Atlantic North	Atlantic South	Boreal	Continental North	Continental South	Mediterranean North	Mediterranean South
Calf with cow	+++	+++	+++	+++	+++	+++	+++	+++	+++
Species rich grasslands	+++	+++	+++	+++	+++	+++	+++	+++	+++
Full grazing	++	+++	+++	+++	++	+++	+++	++	+
Additional feed production (high energy, concentrates) via arable farming	+	+++	+	+++	+	+++	+++	+++	++
Feed self-sufficiency	++	+++	++	+++	++	+++	+++	++	++
Dual-purpose breed	+++	+++	+++	+++	+++	+++	+++	+++	+++
Direct marketing of meat as premium product to retailers and wholesale	++	++	++	++	++	++	++	++	++
Public funding of nature conservation services	+++	+++	++	++	+++	+	+	+	+



Generic information/not relevant



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Implementation Gaps

- Feed self-sufficiency, usually due to climatic conditions, either preventing full grazing and/or arable farming for high energy crops or concentrates.
- In many areas, nature conservation services are currently not supported by public funding.

Research Gaps

- How to create options for public funding of nature conservation services.
- How to market meat as premium product directly, either the product described here or a product based on (fresh) grass only
- How to prove that a local breed is efficient in utilizing poor quality pasture

- cattle.



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Suggestions to Adapt

• A system with less or no arable crops fed to

• Create options for public funding of nature conservation services

COST-BENEFIT ANALYSIS

INVESTMENT COSTS

Total initial investment costs at start up:

- Initial authorisation costs (e.g. sanitary, veterinary, etc.)
- Initial advisory costs
- Initial buildings and machineries
- Initial certification costs
- Initial working capital (personal qualification, marketing and promotion, etc.)

ON-GOING COSTS

On-going advisory costs	not applicable/not known	
On-going certification costs	not applicable/not known	
On-going buildings and machinery costs	not applicable/not known	
On-going working capital	not applicable/not known	

BENEFITS RELATIVE TO ORIGINAL SYSTEM

• Economic

Reduction in energy consumption (electricity; fuel consumption)

Reduction in input use (fertilizers; pesticides; feed) etc.

Payback period

Product value added

Additional farm income through agroecological/agri-environmental payment schemes

• Environmental

Animal feed self-sufficiency increase

Biodiversity increase

Improved nitrogen cycling

Soil regeneration

Animal health and welfare improvement

• Social

Workload reduction

Engagement of young generation



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mid
not applicable/not known
mid
low
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high

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Literature

English

• <u>https://www.sciencedirect.com/science/article/pii/S0195666312001018</u>



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